



# LIFE WATER CANADA

2021 - 2022 ANNUAL REPORT

*Bringing help and hope through safe, accessible water*



# TABLE OF CONTENTS

## MISSION

|                         |     |
|-------------------------|-----|
| What an Impact!         | (3) |
| The Heart of the Matter | (4) |
| Message from Our Chair  | (5) |

## PROJECTS

|                                   |     |
|-----------------------------------|-----|
| How were your donations invested? | (7) |
| Projects                          | (8) |

## IMPACT

|                         |      |
|-------------------------|------|
| Community Benefits      | (12) |
| Training and Equipping  | (14) |
| Our Development Goals   | (16) |
| Our Operational Targets | (17) |

## REGIONAL UPDATES

|         |      |
|---------|------|
| Haiti   | (19) |
| Liberia | (20) |
| Nigeria | (21) |
| Kenya   | (22) |

## SUPPORTERS (25)

## OPERATIONS

|                                   |      |
|-----------------------------------|------|
| Statement of Operations (Audited) | (32) |
| Our Board                         | (33) |
| Our Team                          | (34) |



# WHAT AN IMPACT!

## Lifewater Canada donors significantly improved the lives of 970,602 people in Africa and Haiti!

In the fiscal year that ended on June 30, 2022:

- 187,147 people from 355 new water wells
- 93,942 people from 314 broken-down wells that were rehabilitated
- 552,395 people from 1,137 hand pumps that were repaired
- 61,911 people from 268 new rainwater catchment and storage systems
- 4,432 people from new 19 community toilets and 25 community hand-washing stations
- 70,775 people receive health and hygiene training

**We completed 2,093 water projects in fiscal 2022 after 935 the previous year – an amazing accomplishment during a global pandemic.**

In addition, we completed 658 Health and Hygiene classes reaching over 260,000 people with potentially life-saving training and COVID-19 pandemic precautions. Many shared their new knowledge with other family members, friends, neighbours, etc.

We are very excited to begin traveling overseas again to work with our teams in initiating new programs and improving processes. This will enable even more safe water to flow, more sanitation projects, and more health and hygiene workshops in the future.





# THE HEART OF THE MATTER

## “Count it all Joy”.

With every project that is completed, a conviction pours into our souls and strengthens our resolve to continue doing more to end the suffering caused by unsafe drinking water. In the project reports, we receive photos of the people benefiting. We see the hope in their smiles. As we collect data from the countries in which we work, we can document improved health, more hours in school, less hours searching for water, money saved, and with our new hygiene initiative that includes sanitary pads for girls, a whole lot of dignity!

We are awed and humbled by what our efforts, your donations, and the work of our overseas teams have accomplished in this last fiscal year.

Can we do more? Are we able to reach out and help in an even broader way? We believe we have an excellent plan to do so.





# MESSAGE FROM OUR CHAIR

September 2022

Everyday I find myself in awe and thankful for the incredible generosity of Lifewater Canada donors such as you. I know that the overseas teams are working diligently to provide safe, life-saving water to their countrymen and the team in Canada is concentrating on making sure those in need are receiving these blessings. The determination of these teams is obvious by the success of the projects throughout Africa and Haiti.

At the same time, I know that the overseas teams face ongoing violence that I can't even fathom and that North American and international donors are facing their own daily challenges, but by the grace of God, the work continues. A special thanks to Charity Intelligence and all our donors, for realizing that the work done by Lifewater Canada is worthy, not to mention eternity-based.

On behalf of the Board of Directors, I would also like to thank those who are daily doing the work – whether drilling the wells, repairing pumps, constructing rain catchment systems, building washrooms or providing much needed health & hygiene education. My appreciation extends to all those working behind the scenes here at home in supporting the teams, making sure the right parts are where they need to be and ensuring you our donors know how your gifts were utilized.

Once again, thank you for choosing to make a difference in the world, and may you and yours be blessed abundantly.



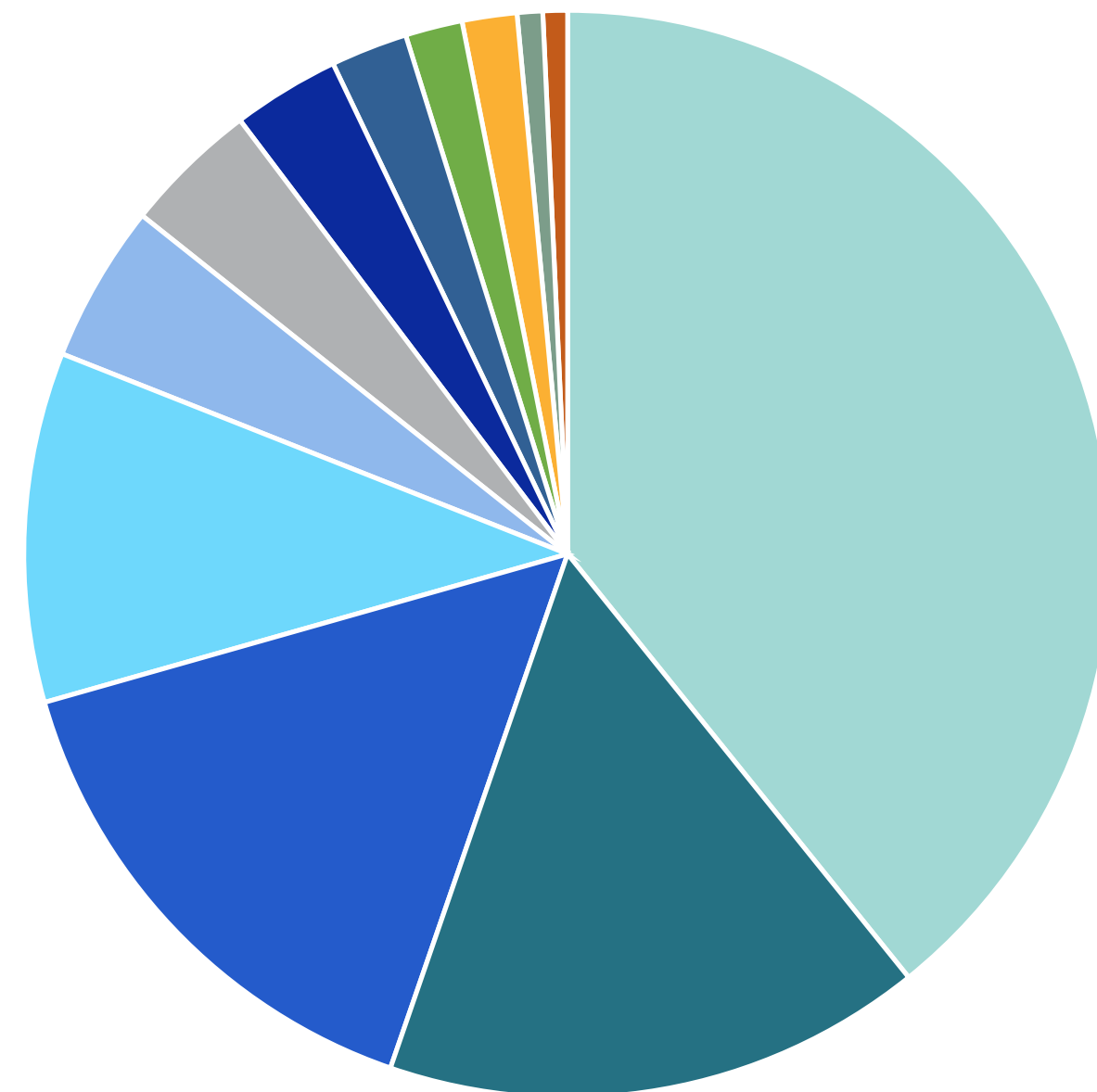
A handwritten signature in blue ink that reads "Cheryl Hertan".

Cheryl Hertan, MBA, CTR  
Lifewater Canada  
Chairperson and U.S. Representative

# PROJECTS

# HOW WERE YOUR DONATIONS INVESTED?

| PROJECT SECTOR              | INVESTMENT         | %            |
|-----------------------------|--------------------|--------------|
| New Wells                   | \$1,276,168        | 39.2         |
| Rehabilitated Wells         | \$338,598          | 10.4         |
| Pump Repairs                | \$152,843          | 4.7          |
| Rainwater Catchment/Storage | \$498,535          | 15.3         |
| Health and Hygiene          | \$103,870          | 3.2          |
| Sanitation                  | \$74,424           | 2.3          |
| Infrastructure/Equipment*   | \$523,188          | 16.1         |
| Disaster Relief             | \$130,485          | 4.0          |
| Training and Education      | \$24,647           | 0.8          |
| Overhead**                  |                    |              |
| Administrative Expenses     | \$55,315           | 1.7          |
| Wages and Benefits          | \$52,989           | 1.6          |
| Fundraising                 | \$23,767           | 0.7          |
| <b>TOTAL</b>                | <b>\$3,254,829</b> | <b>100.0</b> |



\*Infrastructure/Equipment includes repair and storage facilities, vehicles, equipment, tools, etc.

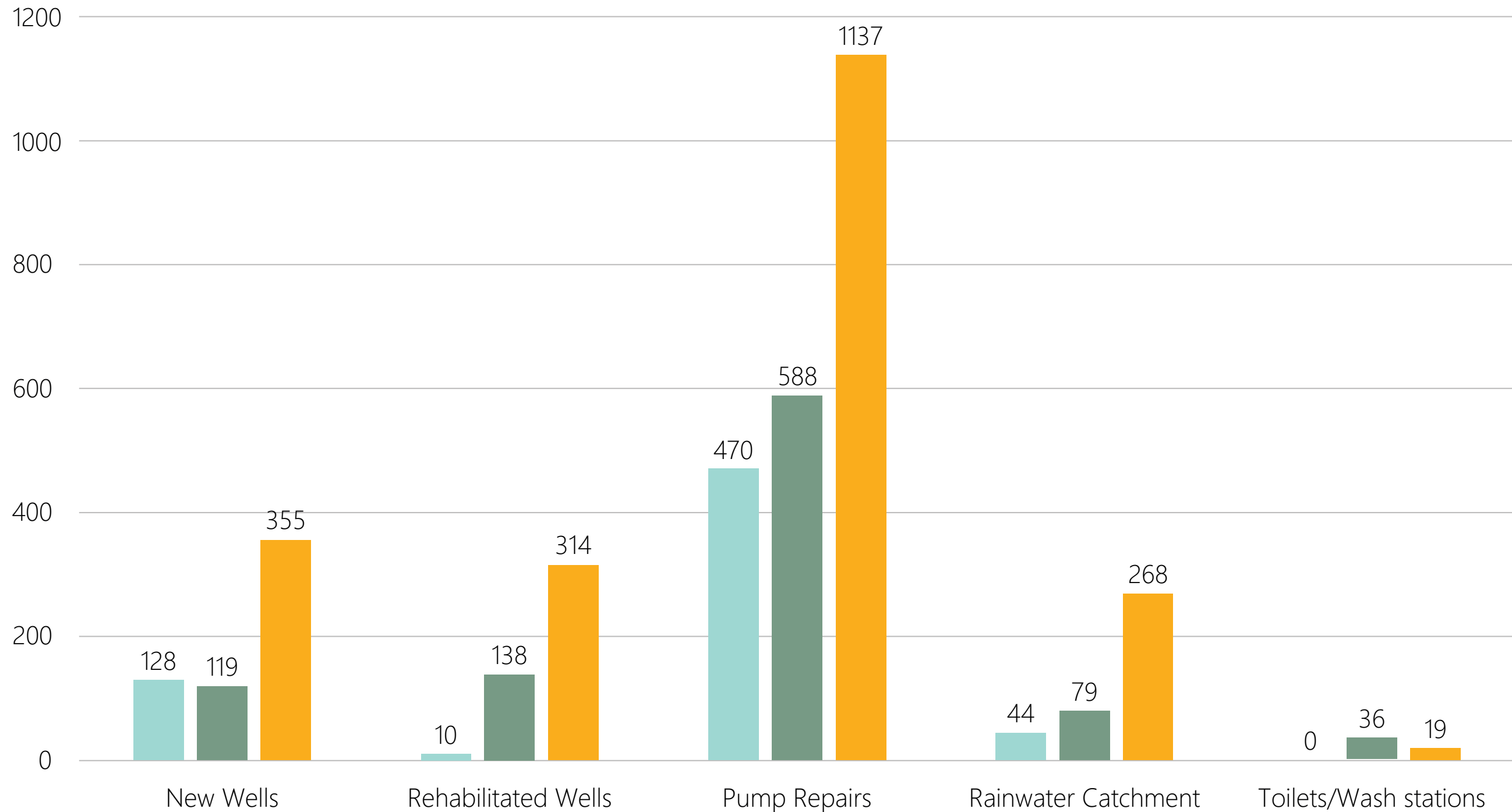
\*\*Overhead includes salaries, contractor fees, fundraising costs, office supplies, etc., of which \$92,352.16 or 71.75% was funded by board and staff donations

# FISCAL 2021-2022 PROJECTS + BENEFICIARIES

|                   | New Wells  | Rehabilitated Wells | Pump Repairs | Rainwater Catchment Tanks + Handwash Stations | Community Toilets + Handwash Stations | <b>TOTAL Projects</b> | <b>TOTAL Beneficiaries</b> |
|-------------------|------------|---------------------|--------------|---|---------------------------------------|-----------------------|----------------------------|
| <b>HAITI</b>      | 34         | 2                   | 821          | -   | -                                     | <b>857</b>            | <b>351,844</b>             |
| <b>LIBERIA</b>    | 60         | 8                   | 139          | -   | -                                     | <b>207</b>            | <b>253,912</b>             |
| <b>NIGERIA</b>    | 259        | 304                 | 153          | -   | 16                                    | <b>732</b>            | <b>224,652</b>             |
| <b>KENYA</b>      | 2          | 0                   | 24           | 268   | 3                                     | <b>297</b>            | <b>140,194</b>             |
| <b>Total</b>      | <b>355</b> | <b>314</b>          | <b>1,137</b> | <b>268</b>                                    | <b>19</b>                             | <b>2,093</b>          | <b>970,602</b>             |
| <i>Proportion</i> | <i>17%</i> | <i>15%</i>          | <i>54.3%</i> | <i>12.8%</i>                                  | <i>0.9%</i>                           | <i>100%</i>           |                            |



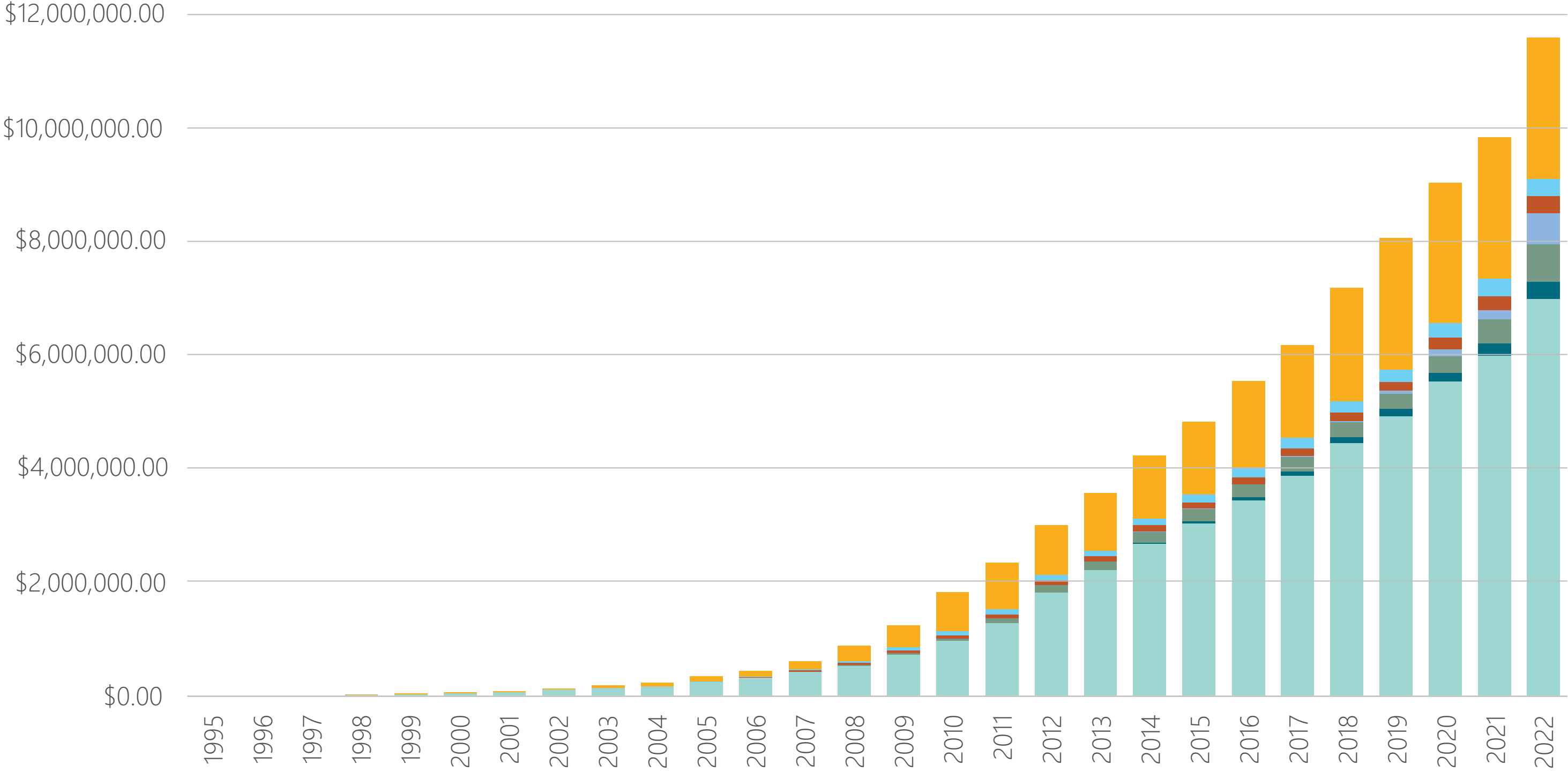
# YEARLY TOTALS // BY WATER PROJECT TYPE



In fiscal 2022, Lifewater also offered 658 Health and Hygiene workshops to recipients of new wells, community toilets, rain water harvesting and handwashing stations.



# COMBINED INVESTMENT // BY WATER PROJECT TYPE



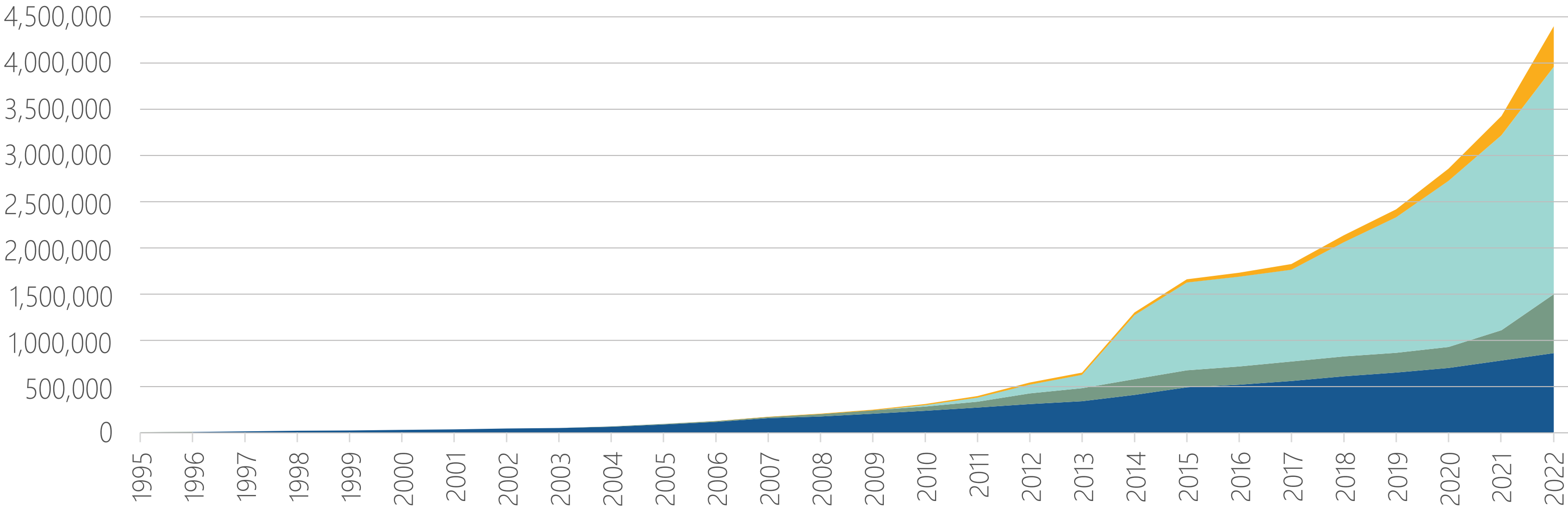
Type of Project

- Well
- Repair
- Rehab
- Catchment
- Latrine
- Hygiene
- Infrastructure



**IMPACT**

# CUMULATIVE NUMBER OF PEOPLE BENEFITING



Since Lifewater Canada drilled its first well (in Liberia) in 1995, **more than 4.4 million people** have gained access to safe, consistent water.

# of People by Country

- Haiti
- Liberia
- Nigeria
- Kenya



# CUMULATIVE NUMBER OF PEOPLE BENEFITING (LAST 11 YEARS ONLY)

|             | HAITI            | LIBERIA        | NIGERIA        | KENYA          | OTHER NATIONS | TOTAL            |
|-------------|------------------|----------------|----------------|----------------|---------------|------------------|
| 2012        | 96,668           | 308,018        | 114,681        | 22,816         | 4,803         | 546,987          |
| 2013        | 145,903          | 338,039        | 141,700        | 24,017         | 4,803         | 654,463          |
| 2014        | 693,491          | 407,689        | 169,920        | 29,421         | 4,803         | 1,305,324        |
| 2015        | 950,473          | 489,346        | 183,130        | 34,825         | 4,803         | 1,662,577        |
| 2016        | 972,689          | 516,966        | 196,939        | 42,630         | 4,803         | 1,734,028        |
| 2017        | 993,704          | 556,594        | 210,749        | 61,844         | 4,803         | 1,827,694        |
| 2018        | 1,236,876        | 608,231        | 214,352        | 74,453         | 4,803         | 2,138,714        |
| 2019        | 1,465,638        | 647,859        | 214,352        | 85,861         | 4,803         | 2,418,512        |
| 2020        | 1,796,472        | 698,294        | 226,360        | 132,094        | 4,803         | 2,858,024        |
| 2021        | 2,111,695        | 776,950        | 332,035        | 208,348        | 5,404         | 3,434,432        |
| <b>2022</b> | <b>2,461,635</b> | <b>861,475</b> | <b>637,466</b> | <b>439,054</b> | <b>5,404</b>  | <b>4,405,034</b> |



# TRAINING AND EQUIPPING FOR EXPANSION

After the very first trip to Liberia in the mid-90s, a very important lesson was learned. To keep the ministry healthy and ongoing, people in Liberia had to be provided with both the equipment and the knowledge needed to both manage and go about the work. We thought at first that a five-year window would be enough to give them a good start and then we would move to another nation.

As we learned more about the cultures and the hardship of the people there, we realized that a five-year plan was not realistic. Twenty-six years into the work of Lifewater Canada we continue to work towards improving each team's independence and skills to produce a quality product, be that a new well, pump repair, latrine construction, rain catchment system installation or hygiene workshop. This strategy extends to best business practices in administration, managing funding, budgeting and ordering supplies. We work closely with each team's board, including visioning and strategic planning for each entity.

We are excited to have taken this mentoring process a step further, where Africans from one country are mentoring teams in other countries. Our Nigerian driller has already travelled to Kenya to train a new drill team and start a drilling component in the organization known as STADA. In 2022-2023 we are hoping to "cross-pollinate" the STADA hygiene workshop and sanitary napkin initiatives in Nigeria. All of this is locals training locals, and empowering their own people. Jim Gehrels, the primary founder of Lifewater Canada, would be proud to see his vision carried so far.





# ONE OF OUR FAVOURITE NUMBERS



Earning only one US dollar a day in the nations where we work is not uncommon. What if 18 cents were shaved off household expenses every day? That is what your donations are accomplishing. Looking at that figure over the course of a year means nearly 68 days of hard work are saved to be put to better use. Safe water in a village does that.

There are also secondary savings. Running stomach or diarrhea is common when drinking surface water from swamps or open streams and unprotected dug wells. It can easily kill infants and small children if not treated, and treatment costs money. Chronic sickness decreases capacity to work, get to school and increases vulnerability to other diseases. Donations that help with water projects make all the difference by lowering the waterborne diseases.

Then there is the significant time saved by not having to haul water for long distances or spending time searching for water, as in the case in Mwingi, Kenya, for example. It's time that could be better used to attend to household needs, gardens, attending school or going to work. It means more dollars are saved.



# OUR DEVELOPMENT GOALS

Lifewater Canada pursues four key development goals:

- 1) Meet Basic Water Availability Services**
- 2) Provide Safe, Drinkable Water**
- 3) Actively Engage Communities**
- 4) Plan for Long-term Maintenance**

The first two goals are aimed at ensuring people have a no more than 30-minute round-trip walk to safe water that is available to them year-round.

The next two goals help foster community ownership of water projects and communities' commitment to long-term maintenance.



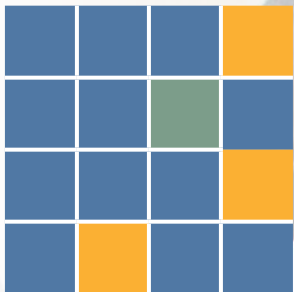


# OPERATIONAL TARGETS SCORECARD

HAITI  
LIBERIA  
KENYA  
NIGERIA

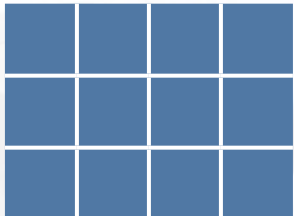
## 1 Basic Water Availability Services

- a) Located within 1 km of at least 90% of users
- b) Available year-round
- c) Less than 5-minute wait time
- d) Usage of 150-600 people per well



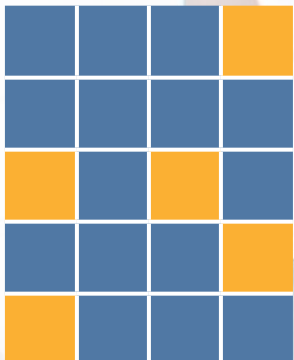
## 2 Provide Safe, Drinkable Water

- a) Free of pathogenic bacteria
- b) Nitrate + Nitrite levels comparable to Canada
- c) No turbidity or objectionable taste



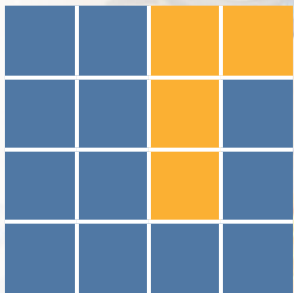
## 3 Actively Engage Communities

- a) Health and hygiene training
- b) Community involved in picking the well site
- c) Community participation (financial, labor, etc.)
- d) Facilities built on community land
- e) Dedication event (and deed transfer in Liberia)



## 4 Plan for Long-Term Maintenance

- a) Site fencing/controlled access during off hours
- b) Trained project technician(s)
- c) Clear maintenance plan
- d) Strive for more than one community water source



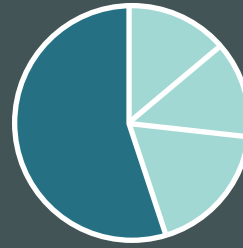
(%) of Target Complete

■ 90% or above ■ 60% - 90% ■ 60% or below



# REGIONAL UPDATES





This team gets a gold star for their efficiency and resilience during the past year. A core team of five people was able to complete 857 projects, (34 wells, two well rehabilitations and a whopping 821 pump repairs!). Incredibly, all of this was accomplished in the midst of a pandemic and an extremely volatile political climate where gang activity, violence and kidnapping are all too frequently occurring close to where the team is working.

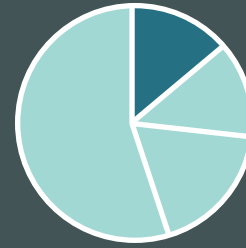
In addition, there is the significant obstacle of little or no fuel available to do the work. Most of the year, when fuel was available, it was difficult to obtain. This resulted in long line-ups of frustrated and angry people. At other times fuel was available only from street vendors and consequently extremely expensive.

The perseverance of this team brought safe water to 351,844 people! We are extremely pleased that 2021-2022 was another year in which the average number of people per pump continued to drop to avoid over-use and premature repairs.





# LIBERIA



■ Share of Lifewater's water projects in fiscal 2022 (in this country)

This team has suffered highs and lows in this past year. The death of a long-time board member has led to the addition of a new member, Lawrence Grey, who at one time was the team's Program Coordinator. Lawrence brings personal, hands-on knowledge of the challenges the team often faces.

We hope Lawrence's input will help to restore the board's passion and vision. Of all our overseas teams, Lifewater Liberia Inc. is struggling the most with the concept of autonomy, and we believe the Liberian board is at the root of this struggle. As we strive to bring uniformity across all our national teams – in documentation, in process, and in best practices – the Liberian board has been reluctant to change.

Our senior leadership in Canada plans to visit Liberia in early October 2022 with hopes of offering solutions to resolve this issue. The current Program Coordinator and the drilling and repair workers are 100% in support of the new methods, and we hope that by late 2022, there will be a board turnaround that will result in smoother workflow and an increase in safe water to a nation in serious need.

Despite the current struggles, the Liberian team completed 207 projects – 60 new wells, eight rehabilitated wells, and 139 pump repairs – in fiscal 2022. That brought safe water to 253,912 people.





# NIGERIA



■ Share of Lifewater's water projects in fiscal 2022 (in this country)

Nothing holds this team back from giving it their all! The passion to improve water accessibility to their nation is inspiring. In this past fiscal year, they have completed 732 projects – giving 224,652 people the safe drinking water and sanitation improvements they desperately need.

There is an urgent demand in Nigeria for well rehabilitation and pump repair. Hosea Apeh, the Program Coordinator in Nigeria, was spending a week each month scouring the countryside for available pumps to supply his team while they drilled new wells and rehabilitated disabled wells. In response, we have shipped several containers of pumps and pump parts to Nigeria from India.

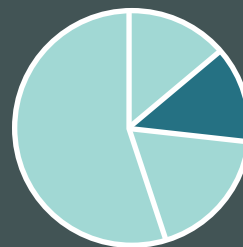
The Nigerian team has been renting a drilling rig and driller while Hosea, who is also a driller, goes out with the rig to ensure the work is done to best practices. During the past fiscal year, the team has completed construction of a compound (storage containers as walls with a solid and secure metal roof) to provide a dry place to work and store equipment. A two-storey office compound is nearing completion, and the property is walled and secured.

Hosea's team has done this on their own initiative, with very little support from Canada. They have increased their technical and administrative staff to handle the increased workload and begun uploading all their own project documentation to the Lifewater Canada website each month. This is an amazingly efficient and teachable team – eager to learn, to extend support to their nation in whatever way they can, and to assist Lifewater teams in other countries.





# KENYA



■ Share of Lifewater's water projects in fiscal 2022 (in this country)

The expansion to three teams in this nation is starting to bear good fruit, with more than 140,000 people benefitting from our donors' investment in Kenya in fiscal 2022.

## STADA

This Kisumu-based group has grown to become our leading Health & Hygiene educators. They focus on the basic concepts of handwashing, plus disease transmission and prevention, and they also provide young people with the knowledge and skills they need for a lifetime of good sexual health.

This team has also developed Dignity Kits (hygiene products and reusable sanitary napkins). Members distribute the kits to girls who need them, as part of the Health and Hygiene training they receive. During their menstrual cycles, girls in Africa are often teased or shunned, and so they usually stay home during this period each month. Worse, some trade sex for the provision of sanitary napkins. The simple solution provided by Dignity Kits has far reaching-impacts and provides just what they are called – the gift of dignity. This vibrant group of STADA women and men traveled to two other districts and led 367 hygiene workshops for completed water projects.

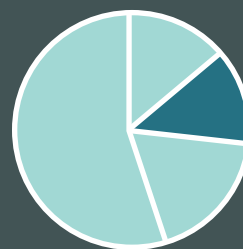
Also, STADA now has a newly trained pump repair team. The Lifewater Kenya team from Nakuru hosted and led the training. A donor came forward to support sending a smaller portable drill from the US for their use and as you read this, a container of hand pumps is on its way to decrease the cost of each drilling and pump repair project.

In fiscal 2021-2022, STADA was able to repair six wells, build two large latrines, install two rainwater catchment and storage systems, and drill their first well.





# KENYA



■ Share of Lifewater's water projects in fiscal 2022 (in this country)

## THE LIFEWATER KENYA (TLK)

The Lifewater Kenya team in Nakuru suffered a major setback when Reverend David Maina, the founder and Program Coordinator, had a severe heart attack. David is recovering but has transitioned much of the work to his son, Sammy. There has been a positive shift in engagement as Sammy gains confidence in his role, and we hope this team will increase their safe-water productivity in 2022-2023 and beyond.

The drillers at TLK are also training the two new Lifewater teams in Kenya. A larger rig, sturdy drill truck, new compressor, and all the necessary tools and parts have been provided by a generous donor and are now in Nakuru and drilling has begun. This team will work to support Christ Mission to the World in their efforts to meet the acute water needs in Mwingi.

During this training period in 2022, 18 wells have been repaired, 21 rainwater catchment systems have been installed, and one new well has been drilled.

## CHRIST MISSION TO THE WORLD

Christ Mission to the World will soon be an independent non-government organization called Lifewater Community – Kenya. This team is in Mwingi, a very poor and forgotten part of Kenya to the east of Nairobi. The Kenyan government has worked with this team to install rainwater catchment systems at 245 schools, complete with handwashing stations and Health and Hygiene workshops serving staff, students, and their families.

Mwingi is extremely arid. The common method of collecting water is through rain harvesting, supplemented by hiring trucks to deliver water. Although there is water underground, drilled wells are rare. Communities are difficult to reach due to poor or non-existent roads. Our new drill and vehicle are designed to address this "off-road" need. By November 2022, we intend to add drilling to our rainwater catchment and Health and Hygiene initiatives in Mwingi.





**SUPPORTERS**



# BRIDGING THE GAP

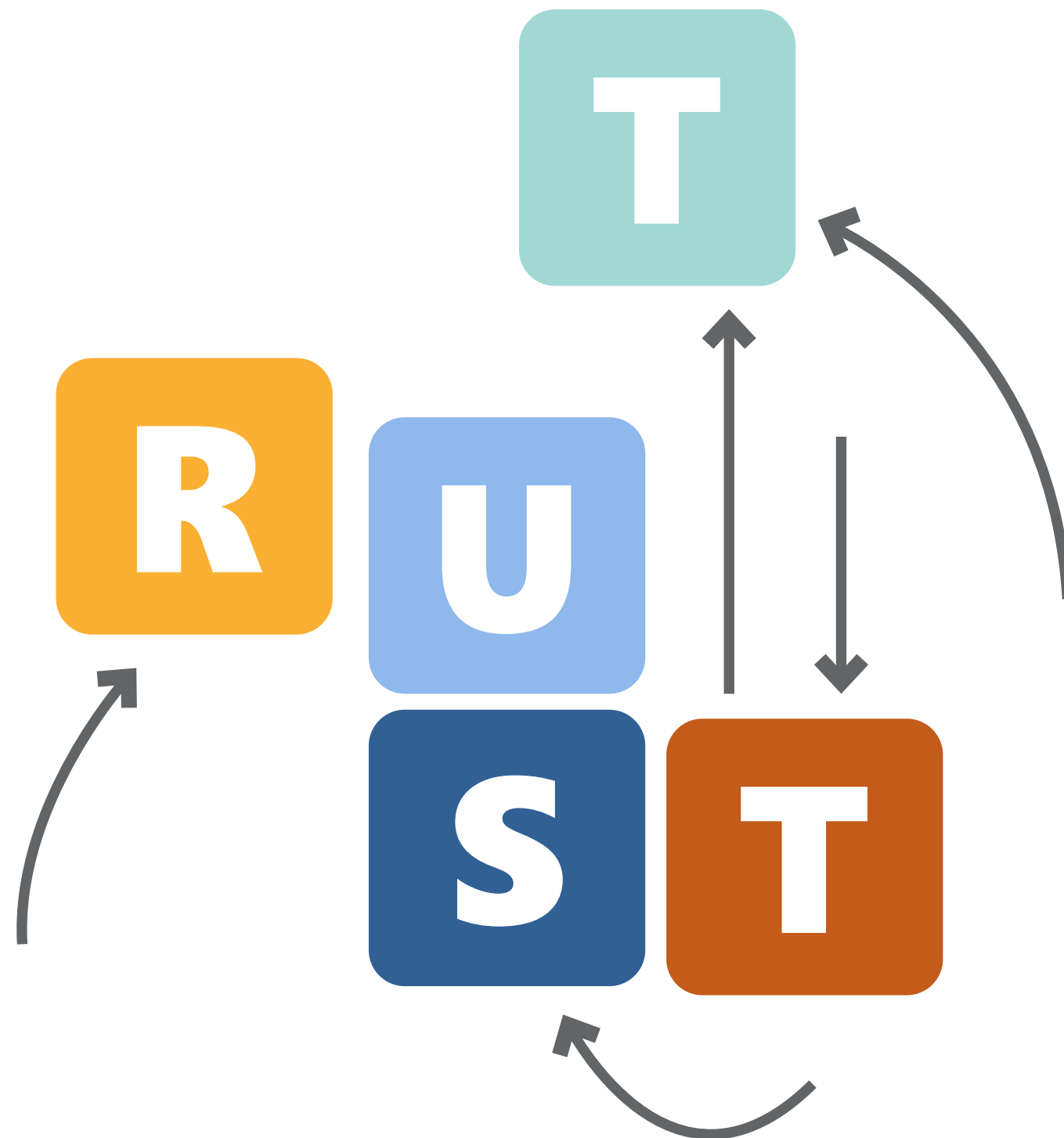
“Knowledge is power,” our African and Haitian friends often say. “Water is Life” is another common phrase, and both are true.

At Lifewater, we work to provide knowledge to the teams we mentor, and to act as a conduit connecting our donors to those in need of safe water, improved sanitation and hygiene knowledge. This is definitely a two-way flow! Our thousands of individual donors, foundations, churches, schools and corporations and funding partners look to us to funnel their gifts to where they can have maximum impact. Presently over 95 cents of every dollar given to Lifewater Canada flows to our beneficiaries to bring relief from the plight of having poor water and sanitation facilities.

Our many volunteers make this flow possible. Overseas travel has continued to be hampered due to the pandemic and unrest in many of our partner nations, but in 2021-2022 volunteers were able to travel into Haiti, Kenya and to the Ukraine. Additionally, nearly 3,000 hours (375 days) of donated volunteer time was logged during the fiscal year. This blessing has enabled us to manage considerable growth and an increase in the amount of safe water flowing to families.

Overflowing blessings!

# EARNING YOUR TRUST



If you don't have faith in us, you won't donate. And if you don't donate, people who desperately need safe water won't receive it.

We are grateful that our careful stewardship has been recognized by Charity Intelligence Canada – an independent research organization that evaluates the performance of hundreds of Canadian charities based on several key factors including their operational efficiency. They ([charityintelligence.ca](http://charityintelligence.ca)) have repeatedly listed Lifewater as:

- Among the top 10 charities in Canada in terms of impact, or 'bang for one's buck,' on behalf of donors
- Canada's top-ranked water-focused charity

**Our overhead costs – including administration and fundraising – are consistently less than 10% of our entire annual budget.**

We achieve this unusually low percentage by relying heavily on volunteers, by employing a very small team of deeply committed full-time and part-time contract workers who work from their homes to provide administrative support, and by constantly seeking other cost efficiencies in Canada and overseas.

Thank you for your trust and your very generous support. We hope you will continue to invest in Lifewater with confidence!



# PARTNERS

## OVERSEAS IMPLEMENTATION:

Association Lifewater d'Haiti (Haiti)

Christ Mission to the World (CMW) Mwingi, Kenya

Lifewater Hygiene Initiative of Nigeria (LHIN), Abuja, Nigeria

Lifewater Liberia Inc. (L-Linc.) Liberia

STADA (Stawisha Dada) Kisumu, Kenya

The Lifewater Kenya Ltd. (TLK) Nakuru, Kenya

## FUNDRAISING:

24 Good Deeds (Toronto, ON)

Birthday Fund Donors (Canadawide)

PGL Environmental Consultants (Victoria, BC)

Prospector Steak House (Thunder Bay, ON)

Rotary Club (Murphy, NC)

Supper in the Country & Pitchfork Barbecue (Bow Island, AB)

United Way (Canadawide)

Water of Life Project (Nova Scotia)

## RECEIPTING:

Canadahelps.org (Toronto, ON)

Friends of the Great Commission (Colorado Springs, CO)

Link Charity (Toronto, ON)



# FOUNDATIONS

Abundance Canada (Mike and Kelly Peasgood Impact Fund)

Alexander Charles Foundation (Vancouver, BC)

Aqueduct Foundation (Ohson Family Fund)

Benevity Community Impact Fund

Blossom Foundation (Toronto, ON)

Buchanan Program – Orbis Investments (Vancouver)

Calgary Foundation (The Maja Foundation)

Charitable Impact Foundation (CHIMP) (Toronto, ON)

Charities Aid Foundation (Toronto, ON)

Clint Brooks Family Foundation (Calgary, AB)

Comrie Family Fund (Calgary, AB)

Dragon Fire Charitable Foundation (Vancouver, BC)

Echo Foundation (Montreal, QC)

Fellowship of Man (Toronto, ON)

Fiera Capital Foundation (Toronto, ON) (Temple & Vivian Harris)

Firstline Foundation (Vancouver, BC)

Gail Blanchette Charitable Foundation (Scarborough, ON)

GiftsFunds Canada (Kingston, ON)

GiveWise Giving Fund (Abbotsford, BC)

Hageman Family Foundation (Burlington, ON)

IBM Canada Charitable Fund (Markham, ON)

Jacma Foundation (Toronto, ON)

JMB Charity Fund

JP Hall Family

Kim and Helen Lewis Foundation (Kingsville, ON)

Larry Bannerman Foundation (Toronto, ON)

Lederman Foundation (Montreal, QC)

Luke Four Foundation (Peterborough, ON))

Michelle McGowan Memorial Foundation (Barrie, ON)

MyTributeGift Foundation (Toronto, ON) (Donna Madge)

Paypal Charitable Giving Fund

Raymond James Canada Foundation (Vancouver, BC)

Shell & Kay Maude Charitable Foundation (Cochrane, AB)

Strachan Charitable Foundation

Strategic Charitable Giving Foundation (Toronto, ON)

The Winnipeg Foundation (Winnipeg, MB)

UK ONLINE Giving Fund

Vancouver Foundation (Vancouver, BC) (Helen Thompson Fund)

Wee Waifs Worldwide Trust (Vancouver, BC)



# CHURCHES AND CIVIC GROUPS

A Serving Heart - Breakabeen North Blenheim Presbyterian Church (Middlburgh, NY)  
Bethlehem Christian Reformed Church (Thunder Bay, ON)  
Church Of The Northern Apostles (Whitehorse, YT)  
Community Christian Reformed Church (Richmond Hill, ON)  
Crossfire Assembly (Hamilton, ON)  
Drumbo Baptist Church, (Drumbo, ON)  
Duncan Christian Senior Home Society (Duncan, BC)  
Emo Christian Reformed Church (Emo, ON)  
Emmanuel Christian Reformed Church (Calgary, AB)  
Faith United Church (Courtice, ON)  
First Baptist Church (Petrolia, ON)  
First Christian Reformed Church of Kemptville (ON)  
First Christian Reformed Church (Thunder Bay, ON)  
Full Gospel Assembly (Monongahela, PA)  
Good Shepherd Church (Englehart, ON)  
Grace Community Church (Red Lake, ON)  
Hope Christian Reformed Church (Thunder Bay, ON)  
Kortright Presbyterian Church (Guelph, ON)  
Ladner Christian Reformed Church (Delta, BC)  
Lakehead Ontario Principal's Council (Thunder Bay, ON)  
Lakehead Unitarian Fellowship (Thunder Bay, ON)  
Langley Immanuel Christian Reformed Church (Langley, BC)  
Loch Raven United Methodist Church (Baltimore, MD)

Malagash United Church (Malagash, NS)  
New Life Christian Fellowship (Thunder Bay, ON)  
Priory Park Baptist Church (Guelph, ON)  
PVH (Bridgewater, NJ)  
St. Andrew's Presbyterian Church (Thunder Bay, ON)  
St. Mark's Anglican Church (Thunder Bay, ON)  
The Church at Southpoint (Surrey, BC)  
The Holy One Community Church (Mississauga, ON)  
Willowdale CRC (Willowdale, ON)

# SCHOOLS

Cobequid Consolidated Elementary School (Old Barns, NS)  
Vancouver Talmud Torah School (Vancouver, BC)  
Worsley Elementary School (Wasaga Beach, ON)





# CORPORATIONS

659529 BC Ltd. (Prince George, BC )  
Access Traders (Calgary, AB)  
AdventureCapitalism.com (St. Jacobs, ON)  
Amethyst Well Drilling (Rosslyn, ON)  
Aqua Insight (Waterloo, ON)  
ARL Groundwater Resources Ltd. (Ayr, ON)  
BC Greenhouse Builders Ltd. (Surrey, BC)  
Bellas Trinh Medical Corporation (Winnipeg, MB)  
Blended Gemz (Pickering, ON )  
Bona and Klein Medicine Professional Corporation (Kingston, ON)  
Butlers Inc. (Calgary, AB)  
Charity Auto Sales (Penticton, BC)  
Codemasters Agency Inc. (Brookside Dairy Farm Inc.)  
College Park Chiropractic (Thunder Bay, ON)  
Coutts & King Inc. (Kingston, ON)  
Cornerbrook Farm (Devlin, ON)  
Dalorose Farms Ltd. (Bow Island, AB)  
Dawn Centre (Cambridge, ON)  
Deadbird Animation Ltd (North Vancouver, BC)  
Development Engineering (London) Limited (London, ON)  
Dr. Jocelyn Marie Danais Brown Medical Corp.(Winnipeg, MB)  
Dr W.S. Wong Medicine Professional Corporation (Markham, ON)  
Grow Trade Consulting Inc. (Highlands Ranch, CO)  
Eramosa (Guelph, ON)  
Gane Financial (Barrie, ON)

GEO Morphix Ltd (Campbellville, ON )  
Geo-Environmental Drilling (Acton, ON)  
Gestion Nguyen & Wong Inc. (Brossard, QC)  
Gracie Creative (Thunder Bay, ON)  
Green Thumb Garden Center (Nepean, ON)  
Harden Environmental Service Ltd. (Moffat, ON)  
Huge Impact Inc. (Toronto, ON)  
IMAGEN Promo (Vancouver, BC)  
Impala Canada (Toronto, ON)  
Ingredion Canada (Mississauga, ON)  
Insitu Contractors Inc. (Guelph, ON)  
Jay Miller Real Estate Ltd (Newmarket, ON)  
Johnson's Greenhouse & Garden Center (Peterborough, ON)  
JR Foster Medical Inc. (Toronto, ON)  
Lime Green Equipment Inc. (Brighton, ON)  
London Soil Test Ltd. (London, ON)  
Makkinga Contractors (Thunder Bay, ON)  
Matti Homes Inc. (Richmond Hill, ON)  
Nicky Tu Personal Real Estate Corp. (Maple Ridge, BC)  
Northern Consulting and Marketing Research Inc. (Lilburn, GA)  
OGIG Corporation (Newmarket, ON)  
Peak Engineering & Construction Ltd (Brighton, ON)  
Phillips Jacobsen Enterprises Inc.(Rossland, BC)  
Planet Legacy Give Shop (Airdrie, AB)  
Pontil Drilling Ltd. (Mount Albert, ON)

Praxis Counselling (Oakville, ON)  
Pretty In Pictures (Stouffville, ON)  
PrimeTime Financial (Barrie, ON)  
Prospector Steak House (Thunder Bay, ON)  
R.J. Burnside & Associates (Guelph, ON)  
R M of Waterloo Cookie Fund  
R.V. Anderson Associates Limited (Toronto, ON)  
Raphy Baum Services Inc. (Kelowna, BC)  
Raymond Reid Rentals Or Cedar Mill Publishing (Puslinch, ON )  
Richardson Wealth Ltd. (Toronto, ON)  
S. Long Financial Corporation (Victoria, BC )  
S TECH IT (Oakville, ON)  
Samaritan Enterprises Inc. (Winnipeg, MB)  
Sleep Country Canada Inc. (Brampton, ON)  
Solinst Canada (Georgetown, ON)  
Sterling Automation Inc Legacy Thread Company (Brooks, AB )  
Sunshine Painting and Decorating (Kaministiquia, ON )  
The Homestage Co. (King City, ON)  
Thornhill Lawn Equipment (Thornhill, ON)  
Token Economy Labs (Toronto, ON)  
Unitized Manufacturing Ltd. (Thunder Bay, ON)  
Xinlishi Press (Toronto, ON)



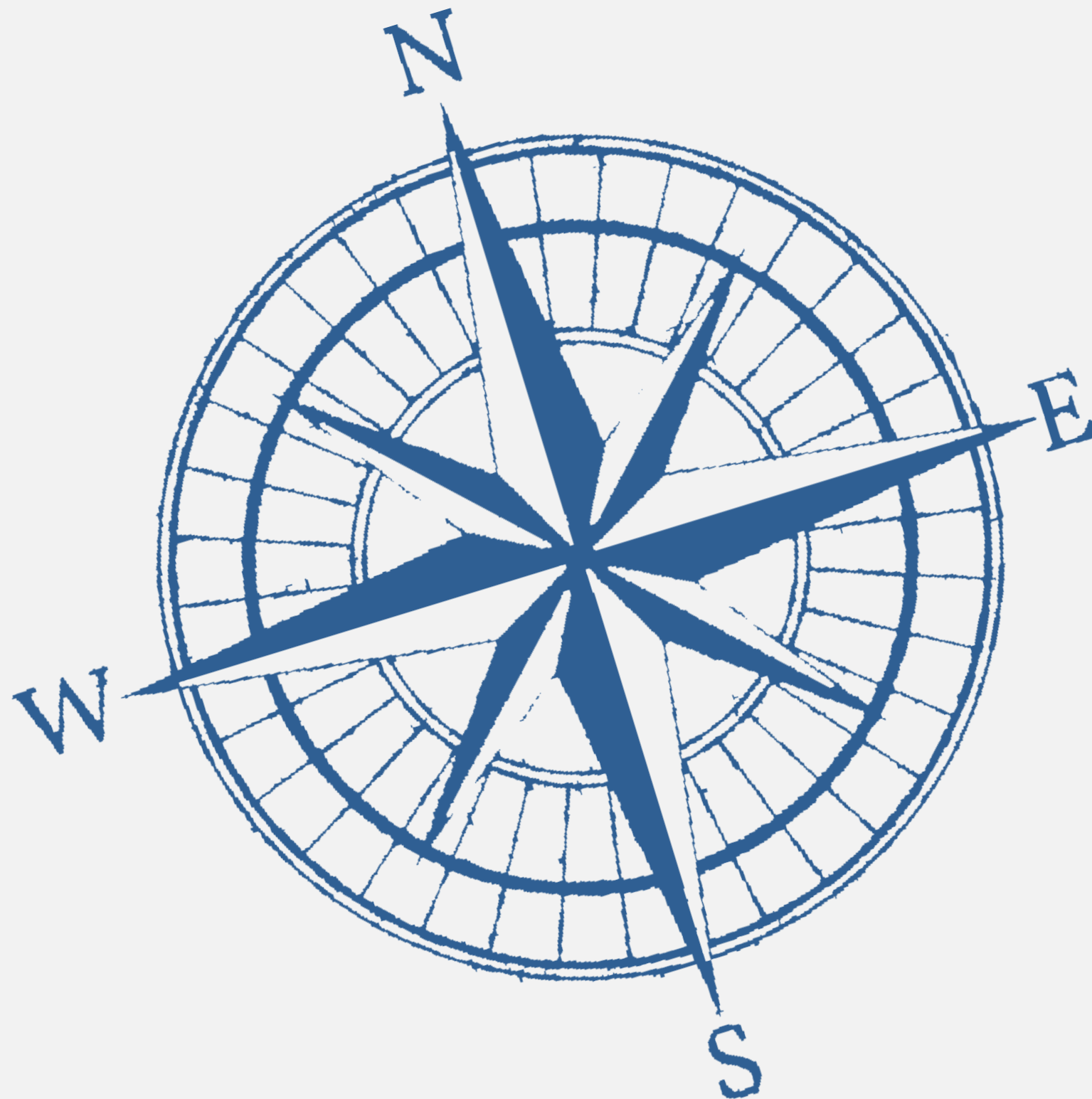
# OPERATIONS

# STATEMENT OF OPERATIONS (AUDITED)

| REVENUE:  | 2022                | 2021                | EXPENDITURE:                | 2022                | 2021                |
|---|---------------------|---------------------|-----------------------------|---------------------|---------------------|
| Donations:  |                     |                     | Expenses:                   |                     |                     |
| Individual  | \$ 1,894,351        | \$ 1,380,902        | Administrative expenses     | \$ 55,315           | \$ 55,791           |
| Corporate   | \$ 227,367          | \$ 178,540          | Fundraising                 | \$ 23,767           | \$ 21,913           |
| Foundations   | \$ 364,389          | \$ 222,698          | Health and hygiene          | \$ 103,870          | \$ 52,615           |
| Churches and Schools                                    | \$ 302,700          | \$ 136,961          | Infrastructure improvements | \$ 523,188          | \$ 188,712          |
| Gifts in kind   | \$ 14,664           | \$ 113,640          | Tank catchment systems      | \$ 498,535          | \$ 50,690           |
| International   | \$ 64,419           | \$ 85,556           | Pump repair program         | \$ 152,843          | \$ 67,257           |
| Foreign exchange gain (loss)                            | \$ 1,460            | \$ (1,362)          | Sanitation                  | \$ 74,424           | \$ 26,369           |
|   | <b>\$ 2,869,350</b> | <b>\$ 2,116,935</b> | Training and education      | \$ 24,647           | \$ 44,383           |
|   |                     |                     | Disaster relief             | \$ 130,485          | -                   |
| <b>TOTALS:</b>  | <b>2022</b>         | <b>2021</b>         | Wages and benefits          | \$ 52,989           | -                   |
| <b>Excess (deficiency) of revenue over expenditures</b> | <b>\$ (385,479)</b> | <b>\$ 1,027,771</b> | Well construction           | \$ 1,276,168        | \$ 454,818          |
| <b>Net assets, beginning of year</b>                    | <b>\$ 1,330,863</b> | <b>\$ 303,092</b>   | Well rehabilitation         | \$ 338,598          | \$ 126,616          |
| <b>Net assets, end of year</b>                          | <b>\$ 945,384</b>   | <b>\$ 1,330,863</b> |                             | <b>\$ 3,254,829</b> | <b>\$ 1,089,164</b> |



# OUR BOARD OF DIRECTORS



**Cheryl Hertan (Chairperson)**

MBA, CTR, John Muir Health, California

**Harry Oussoren (Vice-Chair, Technical Advisor)**

P. Eng., Insitu Contractors, Guelph, ON

**Jennifer Drost (Secretary)**

Retired teacher, Thunder Bay, ON

**Jason Gehrels (Treasurer, Legacy Gift Advisor, non-voting)**

Financial Advisor, World Financial Group, Ottawa, ON

**Don Heerema (Financial Controller)**

Chartered Account, Thunder Bay, ON

**Lynda Gehrels (President)**

Registered Nurse, Thunder Bay, ON

**Les Wing (Senior Trainer)**

Owner, Amethyst Well Drilling, Thunder Bay, ON

**Les Babcock (Haiti Coordinator)**

Retired driller, Bow Island, AB

**Peter Brown (Member at Large; non-voting)**

Owner, Humanwave Radio, Winnipeg, MB



# OUR TEAM

Lifewater Canada is led by a small team of one full-time volunteer, plus one full-time employee and three-part time contractors, who work from their homes to minimize overhead costs:

**Lynda Gehrels**, President (volunteer) – Thunder Bay, ON

**Dan Nickol**, Vice President (full-time) – Swift Current, SK

**Jeff Adams**, Donor Relations Manager (part-time) – Calgary, AB

**Shirley van Dyken**, Office Administrator (part-time) – Thunder Bay, ON

**Frances Bennett-Sutton**, Office Assistant (part-time) – Thunder Bay, ON

**Les Babcock**, Haiti Country Coordinator (volunteer) – Bow Island, AB

Lifewater has drilling and repair teams overseas that are paid on a per-project basis. These are the hard-working people leading those teams:

**Hanania Orelus** – Program Manager – Haiti

**Rev. Stephen Varfee**, Project Coordinator – Liberia

**Hosea Apeh**, Program Director – Nigeria

**Patricia Nudi** – Program Director – STADA – Kenya

**Rev. David Maina** – Project Director – TLK – Kenya

**Francis Ogola** – Program Director – CMW (soon to be Lifewater Community) – Kenya

**Catherine Achieng Wimbly** – Communication Coordinator – Kenya



# REASONS TO BE THANKFUL

It is good to reflect over the past fiscal year and remember to be thankful. We have been blessed and divinely led in many ways that to us, defy mere coincidence. Here are just a few examples:

- We get many emails asking for help from many countries weekly. In the mix of all of these, one spoke to us to connect in a deeper way. This connection with our new partner Christ Mission to the World in Mwingi resulted in 245 rain catchment systems at schools and the initiation of hygiene workshops. It soon became apparent this region needed more investment, but our budget didn't include establishing a drilling component for a new team. Exactly at that time, a new donor came forth wanting to support just such a program and voila, we have a truck and a bigger rig to start this initiative in November 2022.
- Our two-month Ukraine relief initiative resulted in more than \$130,000 being donated to provide emergency water supplies to Ukrainians following Russian's invasion. This initiative stemmed from our leaders seeing a vision of Lifewater running into the danger zones, combined with a pressing urgency to help. Almost immediately, we connected with a non-government organization in Poland. This NGO had a volunteer known to Dan Nickol, our Vice President. Dan's son felt the call to travel with this team; he was a valuable aid, given his previous disaster response experience. CTV News reported on his trip, which led to exposure for Lifewater Canada which a pump company in India saw. The firm's CEO found Lifewater on the internet and contacted us. We had been searching for a new pump supplier due to rising costs and diminishing quality from our existing supplier. Within days, we established a solid relationship with this new company and arranged a 16-month contract for pumps at a stable and affordable rate. This has resulted in at least \$15 USD of cost savings per pump. The new pumps include all brass fittings and foot valve with better-quality metal and cheaper shipping costs.

- We identified a need for Health and Hygiene workshops to be added to the Mwingi team's work and were led to STADA – a group of young people, many of whom are well known by Dan Nickol, our Vice President. They are concerned with the well-being of girls and with health issues, and hoped to add a water component to their objectives. STADA conducted a survey in the area and identified an urgent need for both pump repair and new wells in the Kisumu region.

A generous Lifewater donor paid for a new drill rig and truck for STADA, while The Lifewater Kenya team provided training to use these new assets. STADA has already started drilling wells and repairing pumps, and is also installing rainwater catchment and storage systems! In addition, with our help, STADA has implemented a sewing industry for reusable sanitary napkins that its teams distribute in schools.

- A trip to train the Haiti team to use a new rig was finally possible. For more than two years, we needed to visit Haiti but the country's violence, COVID, and fuel shortages made travel impractical. A brief window opened in the first half of 2022, a small team of staff and volunteers cautiously travelled to Haiti, and the new rig is now in full operation.
- Not to be forgotten, there is the funding from our generous donors who supported the completion of more than 2,000 projects plus lots of vital new infrastructure and initiatives. With Lifewater's overhead remaining under 5%, the donated dollars achieved maximum impact. We are humbled and extremely thankful to God and to every supporter who contributed.

# WATER IS LIFE!

**We are called “Lifewater” because water is essential to life – to every living being’s survival.**

Each \$1 donated to Lifewater Canada can provide safe, accessible water to a child or adult for one year. That estimate is based on each well costing an average \$5,200 to drill, each well lasting almost eight years before major repairs are necessary, and each well serving an average 600 people during each year of its eight-year “life span” before major repairs. So please donate today!

Lifewater has been a registered Canadian charity since 1997:

Legal name: Lifewater Canada  
Corporation Number: 344140-7  
Business Number: 885420737RR0001  
Netherlands AnBi RSIN: 8239.79.660

## **CONTACT US:**

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457 Heather Crescent, Thunder Bay, ON, P7E 5L1  
807.622.4848  
info@lifewater.ca



# THANK YOU!



*- Bringing help and hope through safe, accessible water -*